

## For Professional Advisors

The Spartanburg County Foundation works with professional advisors on a daily basis. By partnering with The Foundation, you'll not only find a valuable informational resource but also an experienced support team of specialists to assist you as you help your clients achieve their philanthropic goals. Here are some of the best advantages of working with SCF.

	The Spartanburg County Foundation	Private Foundation
Larger cash deductions allowed	Because the Community Foundation is a public charity, you may deduct up to 50% of your adjusted gross income for gifts of cash	You can deduct 30% of your gross adjusted income
Fair market value may be deducted for appreciated gifts	You may deduct 100% of the fair market value of publicly traded securities, closely held stock and real estate given to the Community Foundation with a maximum deduction of 30% of your adjusted gross income	Allows you to deduct gifts of closely held stock and real estate only at your cost basis, with maximum deduction of 20% of your adjusted gross income
No tax imposed on investment income	The Community Foundation pays no Federal excise tax on its investment income	Pay up to 2% Federal excise tax on the net investment income
No minimum distribution required	The Community Foundation has no minimum distribution requirement and may accumulate funds if so desired	Must annual distribute at least 5% of its net investment assets, regardless of whether such an amount is actually earned
Fewer ownership restrictions apply	The Community Foundation may hold any portion of equity interest in a business such as a closely held corporation	Cannot own more than 20% equity interest in a business
Fewer reporting requirements	The Community Foundation takes care of all reporting requirements for all of its funds	Higher level of reporting to the IRS required
Donors can remain anonymous	The Community Foundation allows you to retain your anonymity if you desire	Must make publicly available the identity of substantial contributor
Fewer investment restrictions apply	The Community foundation has great flexibility in its investment strategies	May not make certain types of investments
Tax status	Public charity	Private foundation
Legal identity	Donor's choice of name; separate non-profit entity affiliated with the Spartanburg County Foundation	Separate non-profit entity
Control	Own Board of Directors responsible for grantmaking; must be either operated by, supervised by, or controlled by The Spartanburg County Foundation	Trustees have complete control of distribution and responsibility for asset management
Cost	Administrative costs negotiated with The Spartanburg County Foundation depending upon the size and services provided	Annual operating costs include excise tax, legal and accounting fees, insurance, and miscellaneous expenses
Grantmaking staff	Staff can provide services to directors, grant applicants, and grantees	Must deal with all administrative responsibilities of grantmaking